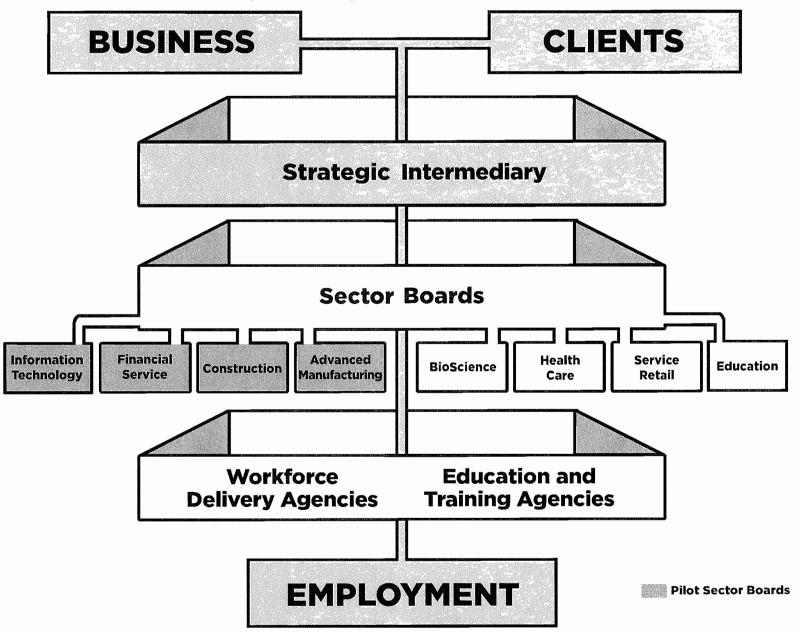
## CENTRAL IOWA COMPREHENSIVE WORKFORCE SYSTEM



### **Pathway to Prosperity**

### A Competitive Workforce System

	Convene/Explore	Implementation
S G Y V T E E N A N C	<ul> <li>Building a Regional Strategic Workforce Intermediary Board with a dual customer orientation - (Community Workforce Partnership)         <ul> <li>Scope (Geographic and Functional), Leadership,</li></ul></li></ul>	Immediate Strategies:  Pilot three functioning strategically integrated Sectorial Boards – financial services, technology, construction  Defines Career Pathways (Mapping)  Generates New Ideas/Innovation  Long-Term Strategies:  Implement a Regional Workforce Intermediary Board  Create 10 Sectorial Boards  Develop specialized training programs  Expand internship opportunities at all levels  Summer Professional Internship Residency Program  Develop a standardized, user-friendly application process – inclusive of all applicant and employer  Formulate a candidate pooling system
C O M M U N I C A T I O N	<ul> <li>Developing a three-year workforce marketing plan</li> <li>Integrating existing labor exchange systems tied to specific sectors         <ul> <li>Convening Body – HR Retention/Recruitment Taskforce</li> </ul> </li> <li>Developing a virtual data driven strategy leading to real time systems adjustments         <ul> <li>Convening Body – Data Collection Taskforce</li> </ul> </li> </ul>	<ul> <li>Immediate Strategies:         <ul> <li>Design and launch a viral marketing campaign</li> <li>Enhance web site (job positions/resume) capabilities</li> <li>Utilize new marketing campaign to reach new target markets</li> </ul> </li> <li>Long-Term Strategies:         <ul> <li>Implement common labor exchange system that responds to demand driven needs of all sectors</li> <li>Utilize data to develop and adjust economic strategies – aligns workforce to economic development goals</li> </ul> </li> </ul>

# Central Iowa Workforce System Strategic Intermediary

### Purpose:

Strategic Intermediaries, comprised of regional officials and stakeholders, work to advance local workforce agendas by providing a common vision for all players. The Central Iowa Strategic Intermediary's purpose is to provide System leadership for:

- Visioning/Strategic Plan
- Coordination
- Accountability
  - Outcomes
  - o Financial
- Resources
- Public Policy/Advocacy
- Governance

### **Meeting Requirements:**

Four (4) per year

### **Board Membership:**

TBD

### Central Iowa Workforce System Sector Board

### Purpose:

Sector Boards provide a common table for industry-cluster-specific workforce-related topics and needs. Members of the sector board are representative of employers, workers, labor pools and education/training pipelines. Sector boards will be charged with:

- Labor Forecasting Jobs/Skills/Educational Needs
- Career Mapping
- Supply/Demand Negotiations
- Labor Exchange Identification
- Best Practices Education/Training and Employment

### **Meeting Requirements:**

Recommended minimum – monthly during Year 1

### Central Iowa Workforce System Technical Team

### Purpose:

The Technical Team will provide administrative support, technical expertise and system management to support all elements of the System. Team member responsibilities are:

Greater Des Moines Partnership – Martha Willits and Mary Bontrager

- Strategic Intermediary and HR Recruitment Council
- Recruitment/Retention Strategies Including Marketing/PR
- Regional Labor Exchange System
- Professional Candidate Brokering
- Business/HR Network Education

DMACC/Iowa Employment Solutions – Rob Denson, Mary Chapman, Doug Williams, Michael Wilkinson

- Sector Boards
- Data Collection Labor Forecasting
- Workforce Delivery and Education/Training Agencies
- Track/Measure/Report Outcomes
- State-wide Labor Exchange System
- Liaison to Iowa Workforce Development

ISED/Casey Fdtn. - Chuck Palmer and others TBD

- Technical Expertise
- Identify Supplemental Funding Sources

## Central Iowa Workforce System Attraction and Retention Council (ARC)

### Purpose:

Consisting of top recruiting professionals, the ARC will develop innovative and proactive attraction and retention practices to meet the demands of Central Iowa's labor pool. The ARC will focus on:

- Marketing & Communications Strategies
- Sourcing Strategies and Tools i.e. Candidate Pooling, Labor Exchange, etc.
- Recruiting Best Practices and Policies
- Workforce Development
- Public Policy i.e. Immigration

### **Meeting Requirements:**

Recommended minimum – monthly during Year 1



#### COMMUNITY and WORKFORCE PARTNERSHIPS

### Central Iowa Strategic Intermediary **Invited Board Members**

Steve Lacy, Meredith Corporation Mark Oman, Wells Fargo Doug Reichardt, Holmes Murphy & Associates Kim Austen, Nationwide Insurance Todd Raba, MidAmerican Energy Shannon Cofield, United Way of Central Iowa Tom West, Pioneer Hi-Bred International Steve Chapman, ITA Group Kent Henning, Grand View College Mike Tousley, The Weitz Company Fred Buie, Keystone Electric BJ Do, ABC Virtual Nancy Sebring, Des Moines Public Schools Maxine Kilcrease, Heartland AEA Eric Crowell, Iowa Health Systems Johnny Danos, Greater Des Moines Community Foundation Dave Neal, Labor Commissioner Elizabeth Buck, Iowa Workforce Development

#### Technical Team:

Martha Willits, Greater Des Moines Partnership Mary Bontrager, Greater Des Moines Partnership Rob Denson, Des Moines Area Community College Doug Williams, Des Moines Area Community College Mary Chapman, Des Moines Area Community College Mike Wilkinson, Iowa Employment Solutions/DMACC Sue Gibbons, Des Moines Area Community College Chuck Palmer, ISED/Annie E. Casey Foundation

# Central Iowa Sector Boards Preliminary Board Member Organizations August 29, 2007

#### Advanced Manufacturing

Labor Representative—TBD

Lead Organization—lowa Association of Business and Industry John Deere Des Moines Works, Ankeny Sauer Danfoss, Ames Vermeer, Pella Pella Corporation, Story City General Mills, Carlisle Color FX, Des Moines Turbine Fuel Technology, Des Moines Compressor Controls, West Des Moines Keystone Electrical Manufacturing Company, Des Moines Accumold Corporation, Ankeny Straub Corporation, Des Moines Manpower, Inc., Des Moines K-12 Representative—TBD Higher Education Representative—DMACC and ISU Special Populations—TBD

#### IT

Lead Organization—Technology Association of Iowa G-Commerce, Des Moines Alliance Technologies, Des Moines ABC Virtual Communications, West Des Moines Wells Fargo, Des Moines Principal Financial Group, Des Moines Sogeti, Clive GeoLearning, West Des Moines Mortgage Hub, Waukee Baker Communications, Des Moines QCI Consulting, Des Moines Spindustry, Johnston/Clive Dice, Urbandale Paragon IT Professionals, Des Moines K-12 Representative—TBD Higher Education Representative—DMACC and Grand View College Special Populations—TBD

### **Financial Services**

Lead Organization—Greater Des Moines Partnership

Wells Fargo

Principal Financial Group

Nationwide

U.S. Bank

Bankers Trust

Marsh Affinity Practice

Citigroup

ING

**AVIVA** 

Iowa Credit Union League

Peoples Savings Bank of Indianola

Robert Half Management & Resources

K-12 Representative—TBD

Higher Education Representative—DMACC, Drake and Simpson

Special Populations—TBD

#### Construction

Lead Organizations—Master Builders of Iowa and Associated Builders and

Contractors

McAninch Corporation

Regency

Weitz Company

Neumann Brothers, Inc.

Russell Construction

Greater Des Moines Home Builders Association

Baker Electric

Proctor Mechanical

Kinter Construction Services

The Human Resource Group

K-12 Representative—Urbandale Community School District

Higher Education Representative—DMACC and ISU

Special Populations—TBD